

CLAIMS

What is claimed is:

- 1 1. A method for managing a health and personal care products supply chain utilizing
 2 a network, comprising:
 3 a) receiving data from a plurality of health and personal care products outlets of a
 4 health and personal care products supply chain utilizing a network, the data
 5 relating to the sale of health and personal care products by the health and personal
 6 care products outlets;
 7 b) generating an electronic order form based on the data for ordering health and
 8 personal care products from a health and personal care products distributor of the
 9 health and personal care products supply chain;
 10 c) transmitting the data to the health and personal care products distributor of the
 11 health and personal care products supply chain utilizing the network;
 12 d) transmitting the data to a health and personal care products supplier of the health
 13 and personal care products supply chain utilizing the network; and
 14 e) forecasting activity in the health and personal care products supply chain utilizing
 15 the data.
- 1 2. The method of claim 1, wherein the data is parsed to match each of a plurality of
 2 health and personal care products distributors and health and personal care
 3 products suppliers.
- 1 3. The method of claim 2, wherein the data is made accessible to the health and
 2 personal care products outlets, the health and personal care products distributor,
 3 the health and personal care products supplier via a network-based interface.

1 4. The method of claim 3, wherein the data is accessible to the health and personal
2 care products distributor and the health and personal care products supplier only
3 after verification of an identity thereof.

1 5. The method of claim 1, wherein the network includes the Internet.

1 6. The method of claim 1, wherein the health and personal care products outlets, the
2 health and personal care products distributor, and the health and personal care
3 products supplier each forecast utilizing the data.

1 7. A system for managing a health and personal care products supply chain utilizing
2 a network, comprising:

- 3 a) logic for receiving data from a plurality of health and personal care products
4 outlets of a health and personal care products supply chain utilizing a network, the
5 data relating to the sale of health and personal care products by the health and
6 personal care products outlets;
- 7 b) logic for generating an electronic order form based on the data for ordering health
8 and personal care products from a health and personal care products distributor of
9 the health and personal care products supply chain;
- 10 c) logic for transmitting the data to the health and personal care products distributor
11 of the health and personal care products supply chain utilizing the network;
- 12 d) logic for transmitting the data to a health and personal care products supplier of
13 the health and personal care products supply chain utilizing the network; and
- 14 e) logic for forecasting activity in the health and personal care products supply chain
15 utilizing the data.

1 8. The system of claim 7, wherein the data is parsed to match each of a plurality of
2 health and personal care products distributors and health and personal care
3 products suppliers.

- 1 9. The system of claim 8, wherein the data is made accessible to the health and
2 personal care products outlets, the health and personal care products distributor,
3 the health and personal care products supplier via a network-based interface.

- 1 10. The system of claim 9, wherein the data is accessible to the health and personal
2 care products distributor and the health and personal care products supplier only
3 after verification of an identity thereof.

- 1 11. The system of claim 7, wherein the network includes the Internet.

- 1 12. The system of claim 7, wherein the health and personal care products outlets, the
2 health and personal care products distributor, and the health and personal care
3 products supplier each forecast utilizing the data.

- 1 13. A computer program product for managing a health and personal care products
2 supply chain utilizing a network, comprising:
3 a) computer code for receiving data from a plurality of health and personal care
4 products outlets of a health and personal care products supply chain utilizing a
5 network, the data relating to the sale of health and personal care products by the
6 health and personal care products outlets;
7 b) computer code for generating an electronic order form based on the data for
8 ordering health and personal care products from a health and personal care
9 products distributor of the health and personal care products supply chain;
10 c) computer code for transmitting the data to the health and personal care products
11 distributor of the health and personal care products supply chain utilizing the
12 network;
13 d) computer code for transmitting the data to a health and personal care products
14 supplier of the health and personal care products supply chain utilizing the
15 network; and
16 e) computer code for forecasting activity in the health and personal care products
17 supply chain utilizing the data.

- 1 14. The computer program product of claim 13, wherein the data is parsed to match
2 each of a plurality of health and personal care products distributors and health and
3 personal care products suppliers.
- 1 15. The computer program product of claim 14, wherein the data is made accessible
2 to the health and personal care products outlets, the health and personal care
3 products distributor, the health and personal care products supplier via a network-
4 based interface.
- 1 16. The computer program product of claim 15, wherein the data is accessible to the
2 health and personal care products distributor and the health and personal care
3 products supplier only after verification of an identity thereof.
- 1 17. The computer program product of claim 13, wherein the network includes the
2 Internet.
- 1 18. The computer program product of claim 13, wherein the health and personal care
2 products outlets, the health and personal care products distributor, and the health
3 and personal care products supplier each forecast utilizing the data.